Product Code

### CONTRACT



And:

AMERICAN RAMBLER PRODUCTION 138 CONANT ST BEVERLY, MA 01915

	Contract / Re	Contract / Revision			#
	31488	1		09797730	
Product					
40/ROMNEY FOR PRES	IDENT				
Contract Dates	Est.#				
08/22/12 - 08/28/12	40				
Advertiser			Or	iginal Date	/ Revision
ROMNEY FOR PRESID	ENT		(	08/20/12	/ 08/20/12
	Billing Cycle	Billing	Cal	endar	Cash/Trade
	EOM/EOC	Broade	cast int Executive		Cash
	<u>Station</u>	Accou			Sales Office
	wwsB	BRAD	PΗ	ILLIPS	Washington DC
	Special Hand	lling			
	Demographic				

Advertiser Code

Advertiser Ref

Adults 35+

Agency Ref

IDB#

				<u> </u>	
#line Ch Start Data End Data Description	DA-ME- 4 T		Spots/	<u> </u>	otals
*Line Ch Start Date End Date Description					<del></del>
N 1 7 08/22/12 08/24/12 Good Morning America	7-9a	:30		NM 3	\$1,200.00
Start DateEnd DateWeekdaysSpots/WeekWeek: 08/20/1208/26/12wTF3	<u>Rate</u> \$400.00				
N 2 7 08/22/12 08/24/12 Good Morning America <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 08/20/12 08/26/12WTF 3	7-9a	:30		NM 3	\$1,200.00
N 3 7 08/22/12 08/24/12 The View Start Date End Date Weekdays Week: 08/20/12 08/26/12WTF 3  N 4 7 08/22/12 08/24/12 1P-2P	11a-12n	:30	l	3 NM	\$600.00
Start Date Week: 08/20/12End Date 08/26/12Weekdays wTFSpots/Week 	<u>Rate</u> \$130.00	:30		NM 6	\$780.00
N 5 7 08/22/12 08/24/12 M-F 1-4p Rotator  Start Date End Date Weekdays Spots/Week  Week: 08/20/12 08/26/12wTF 6	1-4p <u>Rate</u> \$110.00	:30		NM 6	\$660.00
N 6 7 08/22/12 08/24/12 ABC 7 News at 5p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 08/20/12 08/26/12wTF 6	5-530p <u>Rate</u> \$350.00	:30		NM 6	\$2,100.00
N 7 7 08/22/12 08/24/12 ABC 7 News at 6p  Start Date	6-630p	:30	1	NM 6	\$4,800.00
N 8 7 08/22/12 08/24/12 M-Sa 7-730p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 08/20/12 08/26/12wTF 6	WHEEL	:30		NM 6	\$2,400.00
N 9 7 08/22/12 08/24/12 M-Sa 730-8p <u>Start Date</u>	JEOPARDY	:30	!	NM 4	\$1,600.00
N 10 7 08/22/12 08/24/12 M-Sun ABC 7 News at Start Date End Date Weekdays Spots/Week Week: 08/20/12 08/26/12wTF 6	M-F 11-1135p / Sa Rate \$650.00	:30		NM 6	\$3,900.00
N 11 7 08/22/12 08/24/12 Nightline <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 08/20/12 08/26/12\text{WF} 3	1135p-12:02:05a <u>Rate</u> \$225.00	:30		NM 3	\$675.00
N 12 7 08/25/12 08/25/12 Sat/Sun GMA		:30		NM 1	\$250.00



	Contract / Revision	Alt. Order #		
	31488 /	09797730		
Contract Dates	Product	Est.#		
08/22/12 - 08/28/12	40/ROMNEY FOR PR	RES		

Advertiser	Original Date / Revision
ROMNEY FOR PRESIDEN	08/20/12 / 08/20/12

		Spots/		To	tals
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week Rate	TypeS	pots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 08/20/12         08/26/12        S-         1	<u>Rate</u> \$250.00				
N 13 7 08/26/12 08/26/12 Sat/Sun GMA <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 08/20/12 08/26/12S 1	8-9a <u>Rate</u> \$250.00	:30	NM	1	\$250.00
N 14 7 08/26/12 08/26/12 This Week  Start Date End Date Weekdays Spots/Week  Week: 08/20/12 08/26/12S 1	9-10a <u>Rate</u> \$185.00	:30	MM	1	\$185.00
		Totals		55	\$20,600.00

Time Period # of Spots **Gross Amount Net Amount** \$20,600.00 07/30/12 -08/26/12 \$17,510.00 55 55 \$20,600.00 \$17,510.00 Totals

Signature:	Date:	

Product

Phone# Buyer Estimate# Station WWSB-TV SARASOTA,FL Advertiser ( ) POLITICAL STEPHANIE KINCAID ROMNEY FOR PRESIDENT

Fax#

**Hiatus Weeks** 

08/22/2012 - 08/28/2012

//40

Agency C/P1/P2/E
Flight Dates Agency BEVERLY, MA 01915 ( ) AMERICAN RAMBLER PRODUCTION 138 CONANT ST

> Salesperson ( Sales Office ( Rep Firm

) WASHINGTON ) BRAD PHILIPPS

Salesperson FAX# Salesperson Phone# 202-955-5348 202-955-5342

## -- CONTRACT COMMENT --

BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ COMMUNICATIONS, INC. (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN RACE OR ETHNICITY.

### -- REMARKS --

NEW ROMNEY ORDER

PLEASE	ZEN
SE	Ş
CNFM,	NOPINE I
	Ş
THANKS	くなしたな

										LT
10	49	œ	7	<b>o</b> 0	ហ	4.	ω	2	Н	
₩ - ₽	¥ ₽	¥- н	ह्य म	М- Б	원 -	₩- F	₩÷F	¥-F	W-F	Day
11P-1130P NEWS	730P-8P	7P-730P	6P-630P	5P-530P	2P-4P	1P-2P	11A-12P	8A-9A	7A-8A	Time
P NEWS	JEOPARDY	WHEEL	NEWS	NEWS	SOAPS	CHEW	VIEW	GMA	GMA	Program
: 30	: 30	:30	:30	:30	: 30	: 30	:30	: 30	:30	Len
\$650.00	\$400.00	\$400.00	\$800.00	\$350.00	\$110.00	\$130.00	\$200.00	\$400.00	\$400.00	Rate
08/22-08/24	08/22-08/24	08/22-08/24	08/22-08/24	08/22-08/24	08/22-08/24	08/22-08/24	08/22-08/24	08/22-08/24	08/22-08/24	Dates
on.	4	Ø	ø.	σ.	Ø	σ	ω	ω	ω	Spots/Week
٢	p.a	٢	щ	1	1	L	↦	1	1	# of Weeks
თ	4	σ	Ø	Ø	σ	6	ω	ω	ω I	Total Spots
\$3,900.00	\$1,600.00	\$2,400.00	\$4,800.00	\$2,100.00	\$660.00	\$780.00	\$600.00	\$1,200.00	\$1,200.00	Total Cost
										Daypart

Station WV	Rep Order# 9797730 EC'd No
Station WWSB-TV SARASOTA,F	
SOTA,FL	Ver#
	Ver#   Status New
Agency (	Traffic Order#
Agency ( ) AMERICAN RAMBLER PRODUCTION	der# Printed: 08/ Last Received: 08/ Showing Buylines: All Lines
Rep Firm	08/20/2012 2:23 PM 08/20/2012 1:53 PM Lines
WASHINGTON	2 of
	2,

Station Advertise Product Estimate	Estimate# Buyer Phone# Fax#	LT	-				
Station V Advertiser Product Estimate#	nate#	Ln	1	11	12	13	14
/WSB-TV SARASOT ( ) POLITICAL ROMNEY FOR PRE 40	40 STEPHANIE KINCAID	Day		<b>₩</b> -₩	SA	SU	SU
Station WWSB-TV SARASOTA,FL Advertiser ( ) POLITICAL Product ROMNEY FOR PRESIDENT Estimate# 40	E KINCAID	Time	1	1130P-12	8A-9A	8A-9A	9A-10A
TNS		Program		1130P-12A NITELINE	GMA	GMA	THIS WEEK
Agency ( 138 C BEVE Agency C/P1/P2	Agency C/P1/P2/E Flight Dates Hiatus Weeks						
( ) AMERICAN R 138 CONANT ST BEVERLY, MA 01915 /P1/P2/E //40		Len		: 30	: 30	:30	: 30
CAN RAMBLER T 01915	//40 08/22/2012 - 08/28/2012	Rate	1	\$225.00	\$250.00	\$250.00	\$185.00
) AMERICAN RAMBLER PRODUCTION 3 CONANT ST VERLY, MA 01915 P2/E //40	[2	Dates		08/22-08/24	08/25-08/25	08/26-08/26	08/26-08/26
Rep Firm Sales Office Salesperson	Salesperson Phone# Salesperson FAX#	Spots/Week # of Weeks		ω	P	1	1
	71≄	# of Weeks	! ! !	ъ	1	ь	н
WASHINGTON BRAD PHILIPPS	202-955-5342 202-955-5348	Total Spots	1 1 1	ω	щ	L	٢
TON JPPS	342 348	Total Cost		\$675.00	\$250.00	\$250.00	\$185.00

Daypart

### -REPORT TOTALS-

Report Totals: 55 / \$20,600.00

# -SALES MONTHLY TOTALS-

Station Totals: 55 / \$20,600.00 Sales Totals: 55 / \$20,600.00 Lines not sent/rcld/rtrn: 0 / \$0.00 ---COMPETITIVE--Aug 12: 55 / \$20,600.00 Market Totals \$435,518 Sep 12: CABL 0 / \$0.00 0% 1% UNKN 0% 22% WBSV WTTA 0% WFLA WTVT 21% 28% WETS 17% 4%

Demos	Books
RA35+	null